

# Capability Statement

# Company Overview

AJQ Technology is an Australian-owned IT and cybersecurity advisory firm delivering secure, innovative and practical solutions to federal government and enterprise clients. Our four core service areas — IT Delivery, Cybersecurity, Testing, and Automation Solutions supporting agencies achieve compliance, uplift security resilience, and optimise their ICT environments. As a member of the Defence Industry Security Program (DISP), AJQ demonstrates the highest commitment to protecting sensitive information, supporting government security requirements and delivering projects with cleared personnel.

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# Core Services

## 1. IT Delivery

- Program and project management across ICT transformation initiatives.
- Enterprise solution architecture and secure integration.
- Cloud adoption, migration, and modernisation services.
- Deployment of cleared professionals across delivery roles including Project Management, Business Analysis, Agile Delivery, Change Management, Development and Service Desk.

## 2. Cybersecurity & Risk

- Security compliance uplift programs: ISM, PSPF, SOC 2, ISO 27001, CPS 234, Essential Eight.
- Penetration testing, red-teaming, and vulnerability assessments.
- IRAP readiness and assurance support.
- Cybersecurity specialists with Baseline and NVI clearances.

## 3. Testing & Assurance

- Independent verification and validation.
- Functional, performance and security testing for critical systems.
- Automated testing frameworks aligned with agile and DevSecOps.
- Quality assurance against government standards.

## 4. Automation & AI Solutions

- Intelligent process automation (IPA/RPA) to reduce manual effort and human error.
- AI-powered compliance monitoring and reporting to support Essential Eight, PSPF and other frameworks.
- Smart workflow automation to improve transparency and repeatability.
- Bespoke AI-driven solutions for data analysis, risk detection and decision support.
- Integration of AI into automation to deliver secure, adaptive and scalable government- ready solutions.

# Differentiators

- **DISP Member** – Recognised by Defence for security maturity, personnel vetting and facility security.
- **Government-Ready** – Deep knowledge of PSPF, ISM, IRAP, CPS 234, Essential Eight.
- **Proven Performance** – Trusted by Commonwealth agencies and ASX-listed organisations
- **Security-Cleared Talent** – Baseline and NV1 resources available for sensitive projects.
- **Australian-Owned & Operated** – Secure, sovereign service delivery.
- **Integrated Services** – Automation & AI delivered as one solution for measurable impact.

# Why AJQ is a Trusted Fit for Government

AJQ Technology has extensive experience working within the structures, standards and requirements of Australian federal government agencies. Our consultants are well-versed in navigating Commonwealth procurement processes, understanding agency-specific governance and delivering outcomes in alignment with government reporting and accountability frameworks.

We understand the operational realities of government, including the need for transparency, value-for-money and strict compliance obligations. Our DISP membership reinforces our ability to securely handle sensitive and classified information, and our security-cleared staff can be deployed quickly into environments requiring Baseline and NV1 clearances.

By balancing private sector innovation with public sector accountability, AJQ delivers practical, secure, and fit-for-purpose solutions tailored to the government context.



## Past Performance

- Delivered CPS 234 compliance uplift for a government financial entity.
- Delivery of ICT system for Highly Sensitive government platforms.
- Supported IRAP accreditation readiness for a Commonwealth agency.
- Provided IT delivery teams to federal transformation programs.
- Implemented test automation frameworks for a major government platform.
- Deployed AI-driven compliance monitoring in regulated environments.

## Government Procurement Readiness

- DISP Membership: Current member, enabling secure engagement and vetting services.
- Business Size: SME less than 200 employees (Australian-owned).
- Insurance Coverage: Professional Indemnity, Public Liability, Workers Compensation.
- Clearances: Baseline and NV1 cleared staff available.
- Panels & Frameworks: DMP2 and Eligible for Commonwealth and State procurement pathways.



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